



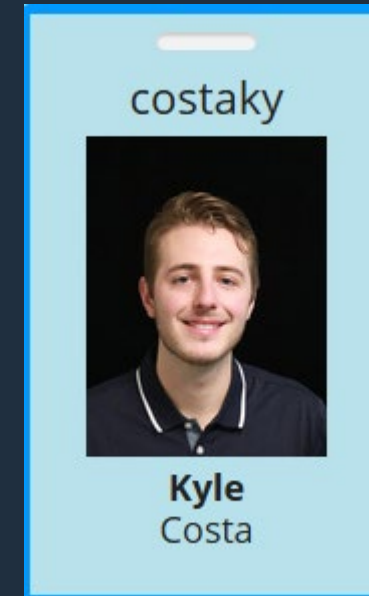
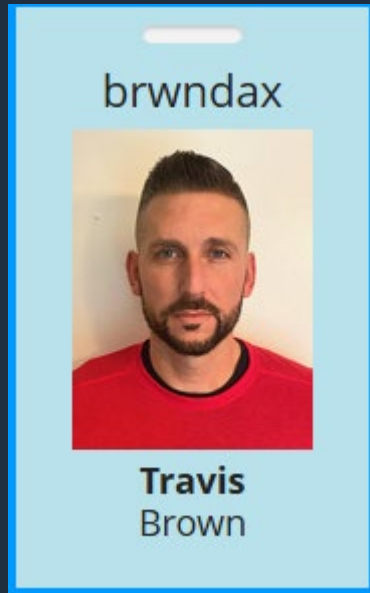
Amazon Business Prime Program

New York State Association of Counties

Presented by: Travis Brown and Jessica Rice

March 20th, 2025

Meet the Team!





Agenda

- Why Amazon Business?
- Program Benefits
- How to Join
- Question & Answer



Who is eligible?

Offered through the New York State Association of Counties. Eligible to member counties and their departments.

Why Amazon Business?



Get what your organization needs, all in one place

amazon business



Everyday savings

Exclusive prices and quantity discounts on more than 5 million products.



Curated selection

Find hundreds of millions of relevant products, from office supplies to items specific to your industry.



Two-Day Shipping

Unlimited FREE Two-Day Shipping on over 100 million items with Business Prime. Get Same-Day or One-Day Shipping on eligible orders.



Tax exemption

Use your tax exemption across your organization by enrolling in the Amazon Tax Exemption program.



Smarter Business Buying

Simplify buying

Reorder lists

Add, organize, sort, and prioritize products that you frequently need.

Order approvals

Create approval workflows to approve orders.

Reduce costs

Savings & discounts

Access exclusive prices and quantity discounts.

Payment options

Manage cash flow with tools like Pay by Invoice.

Support your community

Local sellers

Purchase from businesses located in your zip code, city, county, or state.

Buying preferences

Guide employees to purchase from local, small, and minority owned businesses.



Leverage an OMNIA Partners competitively awarded contract to purchase on Amazon Business across all categories.

- Adoptable by public sector, schools, and universities
- Reduce the need for multiple quotes/lengthy RFP process
- Special pricing on millions of items
- Contract conforms with 2 CFR 200 (Uniform Guidance).

Click [HERE](#) to download contract documents

amazon business

Common purchase categories



Office supplies



IT peripherals



Education supplies



Maintenance, Repair,
and Operations supplies

AMAZON CONFIDENTIAL

Program Benefits



Free Amazon Business Prime New York State Association of Counties

All NYSAC member counties and their departments can upgrade their Amazon Business account to receive these special member benefits!

- **Free Business Prime membership**
 - Unlimited users per account
 - Fast and Free shipping
- Pay by Invoice
 - \$10,000+ line of credit
- +25% off thousands of products
 - Office, IT, MRO, and JanSan supplies
- Tax exemption on all orders
- Dedicated Account Executive

amazon business



Get the best of Amazon Business with Business Prime

The membership suited for business

Fast, FREE business delivery

Get FREE , Same-Day, One-Day, or Two-Day Shipping on millions of items.

Spend Visibility

Analyze spending patterns for insights that can help inform your budgeting decisions.

Guided Buying

Create policy rules that guide employees to approved products.



amazon business

SMALL

~~\$499~~/year

\$0 for the first year*

Up to 10 users

MEDIUM

~~\$1,299~~/year

\$0 for the first year*

Up to 100 users

ENTERPRISE

~~\$10,099~~/year

\$0 for the first year*

Over 100 users

business prime

Additional Discounted Products



Office



Maintenance, Repair,
and Operational



Information
Technology
Hardware/Peripherals



amazon business





HP 148A Black Laserjet Toner Cartridge | This Cartridge Works Laserjet Pro 4001, MFP 4101 | W1480A

Visit the HP Store

4.7 ★★★★★

335 ratings | Search this page

Amazon's Choice for "148a toner cartridge"

6K+ bought in past month

List Price: ~~\$121.99~~ Details

Curated Catalog Price **\$97.34** ✓prime Same-Day

You Save: **\$24.65 (20%)**

Brand	HP
Color	Black
Item Weight	1 Kilograms
Included	1 toner cartridge; Recycling guide
Components	
Compatible Devices	Printer

About this item



2 VIDEOS



Logitech M510 Wireless Computer Mouse for PC with USB Unifying Receiver - Graphite

[Visit the Logitech Store](#)

4.6 31,752 ratings | [Search this page](#)

Amazon's Choice for "mouse"

1 sustainability feature

10K+ bought in past month

List Price: \$27.99 [Details](#)
Curated Catalog Price **\$19.17** Same-Day
You Save: **\$8.82 (32%)**

Brand	Logitech
Color	Graphite
Connectivity Technology	Bluetooth, USB
Special Feature	Wireless, Ergonomic Design
Movement Detection Technology	Optical

About this item



SAS Safety 5120 Worker Bees Safety Glasses, Clear (Pack of 12)

[Visit the SAS Store](#)

4.5 160 ratings | [Search this page](#)

50+ bought in past month

Typical price: ~~\$22.39~~ [Details](#)

Curated Catalog Price **\$17.17** (\$1.43 / Count) One-Day

You Save: **\$5.22 (23%)**



Brand	SAS
Color	Clear
Material	Polycarbonate (PC)
Frame Type	Rimless
Frame Material	Polycarbonate (PC)

About this item



How to enroll

TWO Steps!

Step 1- Enroll in Discounted Pricing

Link: <https://a.co/1oBFd3X>

Code: **RCAU5W**

amazon business



Step 1:



Visit your organization's dedicated URL:
<https://a.co/1oBFd3X>

Step 2:

Sign in with business credentials.

Step 3:

Enter verification code: **RCAU5W**




Shop for work and share the benefits - you're invited to join

Join others from your broader organization to take advantage of shared shopping lists, order info, promotions, and more.

Create an account so I can join

Join with my existing Amazon Business account



Sign in with business credentials

Email or mobile phone number

Password [Forgot your password?](#)

Sign-In

Submit your organization's code to join the account

You should have received a verification code from your organization. Enter it to join the associated account.

Verification code

Submit code

By joining an Associated Account, you agree that the Lead Account (for example, franchisor, group purchasing organization, industry association) will have access to limited information about your Business Account to determine your status or eligibility as an Associated Account. This may include your organization's name, administrator name, email addresses, aggregated spend data, or similar information. You may also choose to share or receive information from other Associated Accounts such as public shopping lists and individual order data.

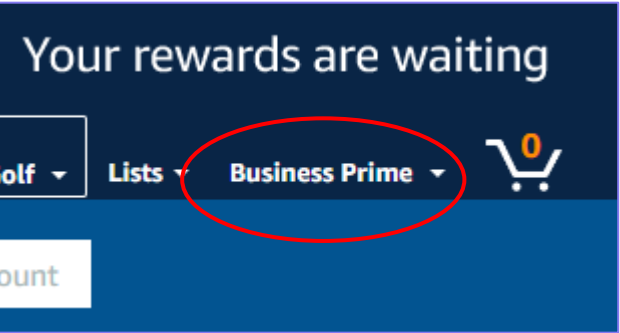
Step 2- Activate Free Business Prime



Step 1:
Visit Business Prime Portal

Step 2:
Select Membership Plan

Step 3:
Sign up for Business Prime



SMALL	MEDIUM	ENTERPRISE
\$499/year \$0 for the first year*	\$1,299/year \$0 for the first year*	\$10,099/year \$0 for the first year*
Up to 10 users	Up to 100 users	Over 100 users
✓	✓	✓
\$499/year \$0 for the first year*	\$1,299/year \$0 for the first year*	\$10,099/year \$0 for the first year*
GET STARTED	GET STARTED	GET STARTED

Start Business Prime

You're almost there.
You will be signed up for Business Prime Medium plan for only \$0 plus applicable taxes for the first year and \$1,299/year plus applicable taxes for the following year. Make sure everything looks good. Then, click the button below to start taking advantage of unlimited fast, FREE deliveries with Business Prime today.

Business order info

PO number

Inform all users ☒

When switched on, we'll send an email to all the users in your business account about your Business Prime membership. If switched off, only you'll receive an email.

Payment method

Pay By Invoice [change](#)

Sign up for Business Prime

Question & Answer





Do these benefits automatically apply if we are a member of the New York State Association of Counties?

You must opt in!

Link: <https://a.co/1oBFd3X>

Code: [RCAU5W](#)

How do we know what plan we are on?

amazon business



amazon

amazon business

businessprime



I paid for business prime already. Am I eligible to receive free business prime?

Yes, receive a prorated refund!

A prorated refund will be automatically generated when you:

1) "Switch" into a new Business Prime plan for \$0.

OR

2) Your Account Executive will request a refund on your behalf.



It only says free for 1 year.

- Guaranteed for 2 years.
- Automatically renews on the backend of your account at \$0.
- You will be kept informed on year 3 as we continue to work with NYSAC to offer these benefits.



Business Prime asks for a payment method.

- Cost remains \$0.
- As a subscription model, a payment method is needed to activate.
- Pay by invoice can be used as a payment method.



When do benefits become available?

- \$0 Business Prime
 - Immediately
- Pay by Invoice
 - Within 7 business days
- Discounted Pricing
 - Within 7 business days



Will my account be impacted?

Your account will **not** be impacted when receiving these benefits.

This includes:

- Order history
- Existing line of credit
- Payment methods
- Users
- Approval workflows
- Etc.



Can I still integrate with financial programs?

Yes.

Activating these benefits does not impact existing or new integrations.

Program Highlights

\$10,000

Pre-approval Credit Line

FREE

Business Prime
Unlimited Users

+25% off

Select Office, MRO, and
IT Supplies

New York State Association of
Counties Members Only!

Enroll Now!

Link: <https://a.co/1oBFd3X>

Code: **RCAU5W**





Thank You

Learn more at business.amazon.com

Questions email: brwndax@amazon.com,
jesrichb@amazon.com, sulltess@amazon.com